

VIETNAM DAILY

[Market Commentary]

The VN-Index closed down on the poor show of lenders with diminishing liquidity

[Futures/ETFs]

Futures contracts dropped alongside the movement of the cash market

[Market Movers] MWG, CTG

[Company Updates] PVD

August 23, 2023

		Chg
	Index	(%, bp)
Ho Chi Minh	1,172.56	-0.67
VN30	1,182.97	-0.88
VN30 futures	1,180.60	-1.29
Hanoi	238.07	-0.66
HNX30	481.69	-1.63
UPCoM	89.39	-0.13
USD/VND	23,970	+0.13
10-yr govt bond (%)	2.57	+1
Overnight rate (%)	0.20	+10
Oil (WTI, \$)	79.12	-1.53
Gold (LME, \$)	1,904.32	+0.36



Market Commentary

VNIndex	1,172.56P (-0.67%)
Volume (mn s	nrs) 653.7 (-29.7%)
Value (U\$mn)	716.6 (-21.0%)
HNXIndex	238.07P (-0.66%)
Volume (mn s	hrs) 70.3 (-42.7%)
Value (U\$mn)	51.3 (-40.1%)
UPCoM	89.39P (-0.13%)
Volume (mn s	hrs) 30.6 (-52.5%)
Value (U\$mn)	17.2 (-30.7%)
Net foreign bu	ıy (U\$mn) −22.6

The VN-Index closed down on the poor show of lenders with diminishing liquidity. Foreign investors were net sellers, focusing on Hoa Phat Group (HPG, -1.9%), VPBank (VPB, -1.7%), and Sacombank (STB, -3.9%). Decision No. 1989/QD-BCT by the Ministry of Industry and Trade (MoIT) announcing the results of the first review of the implementation of antidumping and anti-subsidy measures to a number of cane sugar products originating from Thailand will be valid from August 18, 2023 to June 15, 2026. The news helped sugar stocks like Thanh Thanh Cong - Bien Hoa JSC (SBT, +2.45%), Quang Ngai Sugar (QNS, +0.44%) to rise. At the conference held on August 22, the State Bank of Vietnam (SBV) reported that the bad debt ratio of the real estate sector is increasing compared to the end of last year (2.47% in June 2023 vs. 1.53% in June 2022). The announcement caused property developers such as C.E.O Group (CEO, -

3.61%), Development Investment Construction (DIG, -0.98%) to go down.

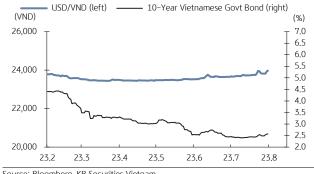
VNIndex (left) (pt)

VN Index & HNX Index



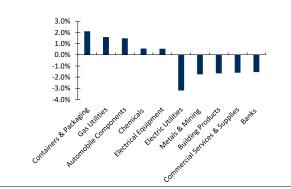
HNXIndex (right)

USD/VND & 10-year government bond rates



Source: Bloomberg, KB Securities Vietnam

VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro, KB Securities Vietnam

Futures/ETFs

VN30	1,182.97P (-0.88%)
VN30 futures	1,180.6P (-1.29%)
Open	1,202.0P
High	1,204.6P
Low	1,173.0P

Futures contracts dropped alongside the movement of the cash market. The basis opened at 9.68 bps, then fluctuated around 0.35 bps, and closed at -2.37 bps. Trading volume declined today.

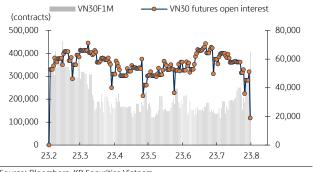
Contracts 358,824 (-11.6%)

VN30 futures & VN30 index



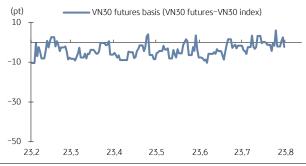
Source: Bloomberg, KB Securities Vietnam

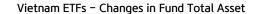
VN30 futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



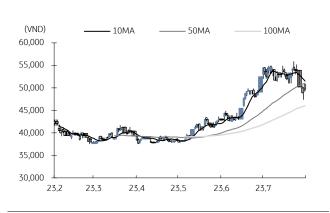




Source: FiinPro, KB Securities Vietnam

Market Movers

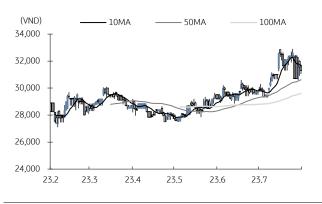
Mobile World Investment (MWG)



- MWG closed down 0.6% to VND49,700/share.
- Most recently, MWG announced its business performance for 7M23. In July 2023 alone, MWG's revenue hit more than VND9,900 billion, up 5% MoM but down 10% YoY. In the same month, the combined revenue of the two chains The Gioi Di Dong (TGDD) and Dien May Xanh (DMX) exceeded VND6,800 billion, up 2% MoM but down 20% YoY.

Source: Bloomberg, KB Securities Vietnam

Vietinbank (CTG)



- CTG closed down 0.8% to VND31,300/share.
- On August 21, the Hanoi Stock Exchange (HNX) revealed that CTG had successfully issued 10,150 bonds of the CTGL2338004 lot worth VND1,015 billion in the domestic market. This bond lot has a term of 15 years and a coupon rate of 7.7% per annum. The issue date is July 31, 2023, and the due date is July 31, 2038.



PV Drilling & Well (PVD)

46.9%

130.3 28.0%

VN Oil & Gas (PVN, 50.5%)

Benefiting from tight rig supplies

August 22, 2023	Analyst Pham Minh Hieu hieupm@kbsec.com.vn
1H revenue dipped, but NPAT improved	PV Drilling & Well Services' (PVD) 1H23 revenue slightly dropped 0.9% YoY. The hired rigs did not generate any revenue, but the increase in average freight rates (+30% YoY) and the strong improvement in operating efficiency helped to cushion PVD's total revenue. This also helped 1H23 NPAT to reach VND207 billion (vs a loss of VND149 billion in 1H22). In addition, PVD also recorded an extra revenue of VND70.2 billion from customers' contract compensation.
Surging demand for rigs amid tight supplies will make freight rates and performance increase	High Brent oil prices and active exploration and production activities in the Middle East trigger a spike in demand for drilling rigs in the region. Meanwhile, the global supply of rigs is tightening because old rigs are gradually leaving the market while the production rate of new rigs cannot keep up with the demand. In particular, the fleet of Southeast Asian rigs is sharply shrinking due to the attraction from the Middle East, which will cause a shortage in the region.
The freight rates & operating efficiency of PVD's jack-up rigs should increase	We believe that PVD's four jack-up rigs, with the advantage of young ages in the region, can reach the freight rate of over USD100,000/day on their new contracts. The fleet should raise its average operating efficiency from 82.5% in 2022 to 92.1% and 96.0% in 2023 and 2024 respectively, given the high rental demand.
BUY recommendation with the target price of VND30,200/share	Based on FCFF, business outlook and possible risks of PVD, we recommend BUY for PVD stocks. The target price is VND30,200/share, equivalent to an upside of 25.8% compared to the price on August 22, 2023.

Buy maintain

VND30,200		
25.8%		
VND24,000		
VND30,200		
13,341		

Forecast earnings & valuation

FY-end	2021A	2022A	2023F	2024F
Revenue (VNDbn)	3,996	5,432	5,337	5,948
Operating income (VNDbn)	-28	66	690	898
NPAT of the parent (VNDbn)	20	-103	443	570
EPS (VND)	-36	-250	796	1,025
EPS growth (%)	-113	594	-418	29
P/E (x)	-623.89	-71.40	37.81	29.37
Р/В (х)	0.69	0.71	1.17	1.13
ROE (%)	0.3	-1.1	3.1	3.8
Dividend yield (%)	0.0	0.0	0.0	0.0

Trading data Free float

Foreign ownership Major shareholder

3M avg trading value (VNDbn)

(%)	1M	3M	6M	12M
Absolute	0.2	13.8	15.6	34.2
Relative	-4.7	-1.4	-0.7	38.6



KBSV Model Portfolio

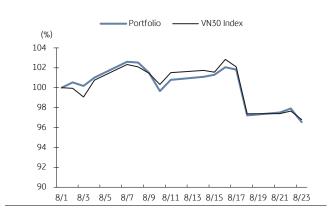
KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	-0.88%	-1.40%
Cum. return	-3.21%	-3.46%

Performance vs VN30 Index



KBSV domestic model portfolio

Ticker	Inclusion date	Close 23/08/23	Tăng/giảm trong phiên (%)	Cumulative return (%)	M ain investment catalysts
Vietcombank					- The LLCR remains high in contrast of industry, facilitating reducing provision expense
(VCB)	23/08/01	86,300	-2.4%	-5.4%	- NIM is expected to sit at the current level or decrease slightly
(100)					- VCB is likely to be awarded credit room expansion to 14%
DC1 Crown					- Gross profit margin could improve to 11% in 2023 as the demand for project implementation in 2H
PC1Group (PC1)	23/08/01	25,000	-1.0%	-10.4%	- PC1put into operation the nickel plant in Cao Bang in April 2023
(101)					- PC1 should hand over all 54 low-rise apartments in the Gia Lam project in 2023
Phu Nhuan					- Purchasing power of the retail sector recovered in line with the resilience of the economy
Jewelry	23/08/01	77,500	-1.3%	-4.3%	- GM is expected to improve thanks to (1) diverse products and (2) reduce promotional policies.
(PNJ)					- Share price looks fair, mirroring the expectation of decelerating business results in the low season
					- Credit growth remains high thanks to wholesale banking.
Techcombank (TCB)	23/08/01	33,200	0.3%	-2.4%	- NIM has not recovered but CASA has improved, reaching 35% in 2Q23 against 32% in 1Q23.
(108)					- TCB is trading at a P/B of 0.98x versus the industry median of 1.63x.
					- Vung Ang 1 power plant is under repair and expected to be resumed in the Q4/2023
PV Power	23/08/01	12,350	-3.5%	-8.2%	- The load demand tends to increase amid water levels in reservoirs not as high as in 2022.
(POW)					- Long-term growth drivers should come from the two gas-fired power plants NT3 and NT4
					- FPT achieved positive business results in the first seven months, so the possible target of 20%
FPT Corp	23/08/01	86,500	0.0%	2.4%	- FPT benefits from the increasing software exports to key markets (the USA, Japan).
(FPT)					- The investment & education segment maintains a high and stable growth rate.
					- VTP expects the GPM of services to rise to 7.8% thanks to its focus on cost optimization.
Viettel Post	23/08/01	39,300	-0.3%	-4.3%	- Delivery volume is expected to continue its growth, taking VTP's market share from 18% to 21%
(VTP)					- VTP focuses on attracting new large customers.
					- KBC expects to recognize IP land sales for more than 160 ha this year.
Kinh Bac Group	23/08/01	31,100	-1.0%	-3.0%	- The newly approved land bank of up to 1,256 ha is a growth engine in the medium to long term.
(KBC)					- Trang Cat Urban Area and Trang Due 3 Industrial Park could be accelerated at the end of year.
					- STB benefits from (1) policy interest rate cuts; (2) improved liquidity.
Sacombank	23/08/01	30,900	-3.9%	6.7%	- STB is among banks with the lowest NPL ratio, with special mentioned loans falling in 1Q23
(STB)					- STB cannot afford to make provisions for VAMC bonds as planned.
Binh Son					- Global crack spread may improve when the high oil consumption in Chinese and US markets begin
Refinery	23/08/01	18,300	-1.1%	-5.7%	- Plant maintenance postponement plan would help revenue and NPAT surge.
(BSR)					- the approval of the factory upgrade and expansion plan could be the driving force in the long run.

Market Monitors

Ho Chi Minh - Net foreign buys/sells

Chg	For. own	Net buy
(%)	(%, -1d)	(VND bn)
1.1%	54.6%	53.8
0.8%	13.3%	32.0
2.0%	13.6%	28.5
1.5%	3.3%	24.3
-0.3%	29.2%	23.5
Chg	For. own	Net sell
(%)	(%, -1d)	(VND bn)
-1.9%	26.4%	-218.2
-1.7%	16.4%	-114.7
-3.9%	24.3%	-74.3
-1.0%	46.1%	-64.7
-14.15		
	(%) 1.1% 0.8% 2.0% 1.5% -0.3% Chg (%) -1.9% -1.7% -3.9%	(%) (%, -1d) 1.1% 54.6% 0.8% 13.3% 2.0% 13.6% 1.5% 3.3% -0.3% 29.2% Chg For. own (%) (%, -1d) -1.9% 26.4% -1.7% 16.4% -5.9% 24.3%

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

Chg	Кеу
(%)	stocks
5.5%	DRC, CSM, PAC, TNC
2.4%	TDP, SVI, MCP, TPC
1.7%	GAS, PGD, PMG
1.6%	FPT, CMG, ELC
0.0%	CKG, PSH, NHH, ABS
Chg	Кеу
(%)	stocks
-11.8%	VHM, VIC, NVL, BCM
-9.5%	VSC, VOS, SKG, VTO
-8.7%	TNH, JVC, VMD
-8.7% -8.5%	TNH, JVC, VMD HPG, HSG, NKG, KSB
	(%) 5.5% 2.4% 1.7% 1.6% 0.0% Chg (%) -11.8%

Source: Bloomberg, KB Securities Vietnam

Hanoi – Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
CEO	-3.6%	3.4%	4.7
PVI	0.2%	59.5%	1.6
PVS	-0.9%	20.1%	1.2
IDC	-1.1%	1.1%	1.1
MBS	-0.6%	0.8%	0.6
	Chg	For. own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
SHS	-2.4%	11.6%	-1.8
NVB	-1.4%	8.0%	-1.5
TNG	0.6%	21.9%	-1.5
IDJ	-1.3%	0.7%	-0.2
HCC	0.0%	19.6%	-0.1

Source: FiinPro, KB Securities Vietnam

Sectors – Top 5 best/worst monthly performance

Chg	Кеу
(%)	stocks
34.7%	TCH, HHS, SRF, SHA
6.7%	FPT, CMG, ELC
4.1%	TDP, SVI, MCP, TPC
3.6%	VHM, VIC, NVL, BCM
2.4%	SSI, VND, HCM, VCI
Chg	Кеу
(%)	stocks
-14.3%	TNH, JVC, VMD
-12.2%	VGC, BMP, SHI, DAG
-9.8%	TLG, ILB, APC, ST8
-9.4%	HPG, HSG, NKG, KSB
-8.7%	DHG, IMP, TRA, DBD
	(%) 34.7% 6.7% 4.1% 3.6% 2.4% Chg (%) -14.3% -12.2% -9.8% -9.4%

Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	P/E(X)		EPS CAGR	ROE(%)		P/B(X)		Performance (%)			
occion	CODE	Company name	11100	(VNDDN, USDmn)	(VNDmn, USDmn)	(%, - 1d)	20E	21E	(%)	20E	21E	20E	21E	1D	1W	1M	YTE
	VIC	VINGROUP JSC	97,778	372,067 (16.170)	842,698 (35.4)	22.5	74.0	73.8	14.7	3.0	2.9	2.2	2.1	0.8	- 14.0	24.8	2
	VHM	VINHOMES JSC	79,385	339,478 (14.753)	291,712 (12.3)	26.6	7.0	6.5	35.9	20.7	19.1	1.4	1.1	- 1.8	- 13.4	-7.6	
Real	VRE	VINCOM RETAIL JS	34,850	79,190 (3.442)	238,289 (10.0)	17.8	16.0	15.0	-7.6	11.5	11.3	1.8	1.6	- 1.9	-8.7	1.2	
estate	NVL	NOVALAND INVESTM	45,853	86,712 (3.768)	1,013,081 (42.6)	31.3	-	-	6.7	-3.8	-0.7	1.0	1.0	1.1	-9.4	23.4	
	KDH	KHANG DIEN HOUSE	28,347	19,167 (833)	81,781 (3.4)	11.6	24.9	20.2	13.7	8.4	8.2	1.9	1.7	- 1.6	-5.8	2.0	
	DXG	DATXANHGROUP	21,130	12,594 (547)	523,115 (22.0)	13.9	35.2	37.1	-	3.7	3.4	1.2	1.2	- 1.0	-8.9	14.9	
	VCB	BANK FOR FOREIGN	67,686	378,305 (16.441)	119,300 (5.0)	6.3	14.4	12.3	11.7	22.9	21.5	2.8	2.3	-2.4	-3.3	-2.9	
	BID	BANK FOR INVESTM	34,507	174,556 (7.586)	95,145 (4.0)	12.7	12.8	9.5	-5.3	20.3	20.6	2.0	1.7	-0.2	-3.8	-2.2	
	TCB	VIETNAM TECHNOLO	38,900	136,341 (5.925)	237,560 (10.0)	0.0	6.2	4.9	14.3	15.3	16.5	0.9	0.8	0.3	-5.9	2.8	
	CTG	VIETNAM JS COMM	28,512	137,021 (5.955)	251,875 (10.6)	1.4	8.4	7.4	50.3	16.4	17.2	1.2	1.0	-0.8	-3.2	5.4	
Banks	VPB	VIETNAMPROSPERI	15,296	101,381 (4.406)	428,242 (18.0)	0.0	9.9	7.3	18.8	11.5	13.7	1.1	1.0	- 1.7	-9.6	-5.4	
	MBB	MILITARYCOMMERC	14,063	73,327 (3.187)	185,454 (7.8)	0.0	4.9	4.1	14.6	23.0	22.4	1.0	0.8	- 1.1	-5.3	-3.5	
	HDB	HDBANK	14,191	40,641 (1.766)	51,960 (2.2)	4.2	5.0	4.5	23.3	22.9	20.4	1.1	0.9	- 1.8	-6.1	-6.4	
	STB	SACOMBANK	18,600	33,548 (1.458)	801,164 (33.7)	14.0	8.1	5.1	26.5	18.6	23.5	1.3	1.0	-3.9	-6.1	7.5	
	TPB	TIEN PHONG COMME	14,821	28,732 (1.249)	154,027 (6.5)	0.0	7.1	6.2	37.4	19.6	19.7	1.2	1.0	-0.3	-3.1	- 1.3	
	EIB	VIETNAM EXPORT-I	15,417	22,745 (988)	239,655	0.2	-	-	27.3	16.3	16.5	-	-	0.0	-6.2	17.2	
Insurance	BVH	BAOVIETHOLDING	61,900	45,950 (1.997)	45,265 (1.9)	21.0	16.3	14.9	15.8	11.3	10.3	1.6	1.5	0.2	-3.0	-4.2	
	BMI	BAOMINHINSURANC	22,250	2,439 (106)	6,897 (0.3)	14.2	-	-	9.1	13.4	-	-	-	0.0	6.0	7.0	
	SSI	SSI SECURITIES C	20,676	19,947 (867) 9,108	663,761 (27.9)	55.4	17.6	15.6	-3.2	13.6	11.9	1.8	1.6	- 1.0	5.4	5.7	
Securities	VCI	VIETCAP	21,154	(396) 8,907	194,334 (8.2)	71.9	-	-	-4.0	-	-	-	-	-1.2	-2.3	- 1.2	
	HCM	HOCHIMINHCITY	22,265	(387)	163,705 (6.9)	52.4	-	-	- 19.0		-	-	-	-1.2	-4.8	-5.3	
	VND	VNDIRECTSECURIT	6,983	5,734 (249)	706,254 (29,7) 265,173	27.2	14.7	14.6	36.3	12.2	11.5	1.7	1.6	-2.1	-3.5	9.3	
	VNM	VIET NAM DAIRYP	109,000	227,805 (9.900)	(11.2)	42.1	18.7	16.2	4.0	28.7	31.6	5.4	5.5	1.1	0.5	0.0	
Consumer	SAB	SAIGON BEER ALCO	192,500	123,447 (5.365)	36,953 (1.6)	36.9	23.3	20.4	7.3	19.4	19.7	3.8	3.4	0.1	-4.6	-2.0	
staples	MSN	MASAN GROUP CORP	79,250	111,712 (4.855)	195,063 (8.2)	16.5	49.3	22.4	-51.9	8.7	13.8	4.9	4.7	-0.3	-5.3	-6.6	
	HNG	HOANG ANH GIA LA	12,450	13,801 (600)	28,560	48.8	-	-	-	-	-	-	-	- 1.0	-8.4	0.5	
ndustrials	VJC	VIETJETAVIATION	131,800	69,042 (3.001)	88,471 (3.7)	11.0	58.9	28.2	-88.5	12.8	11.2	3.3	2.8	-0.8	-4.3	- 1.5	
transport)	GMD	GEMADEPTCORP	33,100	9,976 (434) 5 398	75,441 (3.2) 274 547	10.8	10.2	15.7	-57.0	26.3	12.6	1.9	1.8	0.0	-3.2	-6.1	
	CII	HOCHIMINHCITY	22,600	5,398 (235)	274,547 (11.6)	38.4	16.0	13.0	65.7	2.4	3.8	1.0	1.0	-2.2	- 10.7	- 1.2	
	ROS	FLC FAROS CONSTR	3,670	2,083 (091)	# N/A (# N/A)	46.4	-	-	-92.4	-	-	-	-	-	-	-	
Industrials (capital	GEX	GELEXGROUP JSC	15,802	10,411 (452) 5,438	444,188 (18.7)	37.7	-	-	- 14.4	-	-	-	-	0.2	-6.3	0.5	
goods)	CTD	COTECCONS CONSTR	73,200	5,438 (236) 18,419	96,980 (4.1)	3.6	22.9	24.2	-52.4	-0.2	2.4	0.5	0.5	0.9	- 11.9	-25.5	
	REE	REE	45,066	(800)	64,269 (2.7)	0.0	10.1	9.5	-4.5	14.9	14.8	1.4	1.3	0.0	-3.2	-6.6	

Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap	Trading value	For avail	P/E(X)		EP S C A G	ROE (%)		P/B(X)		Performance (%)			
	Code			(VNDbn, USDmn)	(VNDmn, USDmn)	avaii (%, -1d)	20E	21E	R (%)	20E	21E	20E	21E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	90,100	172,447 (7.494)	53,290 (2.2)	46.1	16.2	15.4	- 17.5	19.2	18.0	3.0	2.8	1.6	1.7	2.5	0
Utilities	NT2	PETROVIETNAMNHO	22,850	6,578 (286)	23,596 (1.0)	31.4	12.1	10.8	- 10.5	13.7	16.2	1.7	1.7	-0.7	-6.8	- 10.6	-4
	PPC	PHA LAI THERMAL	26,200	8,400 (365)	5,936 (0,3)	34.1	-	-	-5.1	-	-	-	-	-0.4	-5.5	- 14.4	7
	HPG	HOA PHAT GRP JSC	24,986	145,287 (6.314)	797,433 (33.5)	18.0	18.6	11.9	21.9	8.1	11.7	1.5	1.3	- 1.9	-8.2	-9.7	42
	DPM	PETROVIETNAM FER	17,400	6,809 (296)	130,803	36.5	9.1	9.5	-0.5	11.0	11.8	1.0	1.0	-3.2	- 15.2	-5.9	- 18
Materials	DCM	PETROCA MAUFER	13,650	7,226 (314)	136,773 (5.8)	46.5	13.3	9.6	-4.5	12.2	16.4	1.6	1.5	-0.9	-3.6	10.5	2
	HSG	HOA SEN GROUP	18,314	11,063	278,765	38.9	-	18.5	67.9	0.5	6.3	1.1	1.1	-0.5	- 10.3	0.5	6
	AAA	ANPHATBIOPLAST	12,864	3,138	131,795	97.2	14.8	12.7	17.2	6.2	7.2	-	-	- 1.4	- 10.6	-8.3	5
	PLX	VIETNAM NATIONAL	56,100	68,375 (2,972)	69,191 (2,9)	4.6	16.1	14.7	-51.0	12.9	11.9	1.8	1.7	-0.8	-7.1	-7.7	1
Energy	PVD	PETROVIETNAM DRI	17,727	9,854 (428)	128,496	39.9	37.9	21.5	- 11.9	5.2	8.9	1.0	1.0	1.3	-5.6	-3.2	3
	PVT	PETROVIETTRANSP	17,900	5,793	89,441 (3.8)	35.9	8.3	7.7	2.2	15.0	14.5	1.1	1.0	-0.7	-7.7	-8.8	-
	MWG	MOBILEWORLD INV	46,500	65,024 (2.826)	364,049 (15.3)	0.0	46.0	15.3	14.4	7.4	17.4	3.0	2.6	-0.6	-7.6	-5.3	1
	PNJ	PHUNHUANJEWELR	65,625	19,895 (865)	76,244	0.0	14.9	12.1	2.4	19.6	21.8	2.7	2.3	- 1.3	-3.4	-3.1	- 1
Consumer discretionary	YEG	YEAH1GROUP CORP	40,300	1,261 (055)	1,965 (0,1)	70.6	-	-	-	-	-	-	-	-3.2	- 12.1	- 11.8	3
	FRT	FPT DIGITAL RETA	16,348	2,227	105,383	30.3	47.9	22.8	-75.2	10.7	18.3	4.5	3.8	- 1.1	1.1	-4.1	2
	PHR	PHUOC HOA RUBBER	61,900	8,387 (365)	25,999 (1,1)	34.6	-	-	41.2	-	-	-	-	-0.1	-6.7	-6.5	2
Liegitheere	DHG	DHGPHARMACEUTIC	100,300	13,114 (570)	8,056 (0,3)	45.4	13.2	12.3	10.7	25.4	23.8	3.0	2.6	-0.2	-3.0	- 12.4	3
Healthcare	PME	PYMEPHARCOJSC	80,200	6,016	# N/A (# N/A)	11.7	-	-	1.6	-	-	-	-	-	-	-	
IT	FPT	FPTCORP	49,275	61,301 (2.664)	133,458	0.0	18.5	15.0	15.5	28.1	30.8	4.7	3.9	0.0	1.6	6.8	2

KB SECURITIES VIETNAM RESEARCH

Nguyen Xuan Binh – Head of Research binhnx@kbsec.com.vn

Equity

Banks, Insurance & Securities

Nguyen Anh Tung – Manager tungna@kbsec.com.vn

Pham Phuong Linh – Analyst linhpp@kbsec.com.vn

Real Estate, Construction & Materials

Pham Hoang Bao Nga – Senior Analyst ngaphb@kbsec.com.vn

Nguyen Duong Nguyen – Analyst nguyennd1@kbsec.com.vn

Retails & Consumers

Nguyen Truong Giang – Analyst giangnt1@kbsec.com.vn

Industrial Real Estate, Logistics

Nguyen Thi Ngoc Anh – Analyst anhntn@kbsec.com.vn

Information Technology, Utilities

Nguyen Dinh Thuan – Analyst thuannd@kbsec.com.vn

Oil & Gas, Chemicals

Pham Minh Hieu – Analyst hieupm@kbsec.com.vn Research Division research@kbsec.com.vn

Macro/Strategy

Tran Duc Anh – Head of Macro & Strategy anhtd@kbsec.com.vn

Macroeconomics & Banks

Ho Duc Thanh – Analyst thanhhd@kbsec.com.vn

Vu Thu Uyen – Analyst uyenvt@kbsec.com.vn

Strategy, Investment Themes

Thai Huu Cong – Analyst congth@kbsec.com.vn

Nghiem Sy Tien – Analyst tienns@kbsec.com.vn

Support team

Nguyen Cam Tho - Assistant thonc@kbsec.com.vn

Nguyen Thi Huong – Assistant huongnt3@kbsec.com.vn

KB SECURITIES VIETNAM (KBSV)

Head Office:

Levels 16&17, Tower 2, Capital Place, 29 Lieu Giai Street, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 - Fax: (+84) 24 3776 5928

Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7305 3335 – Fax: (+84) 24 3822 3131

Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 – Fax: (+84) 28 3914 1969

Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam Tel: (+84) 28 7306 3338 - Fax: (+84) 28 3910 1611

CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 - Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 - Ext: 2276 Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)								
Buy:	Hold:	Sell:						
+15% or more	+15% to -15%	-15% or more						

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)								
Positive:	Neutral:	Negative:						
Outperform the market	Perform in line with the market	Underperform the market						

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.